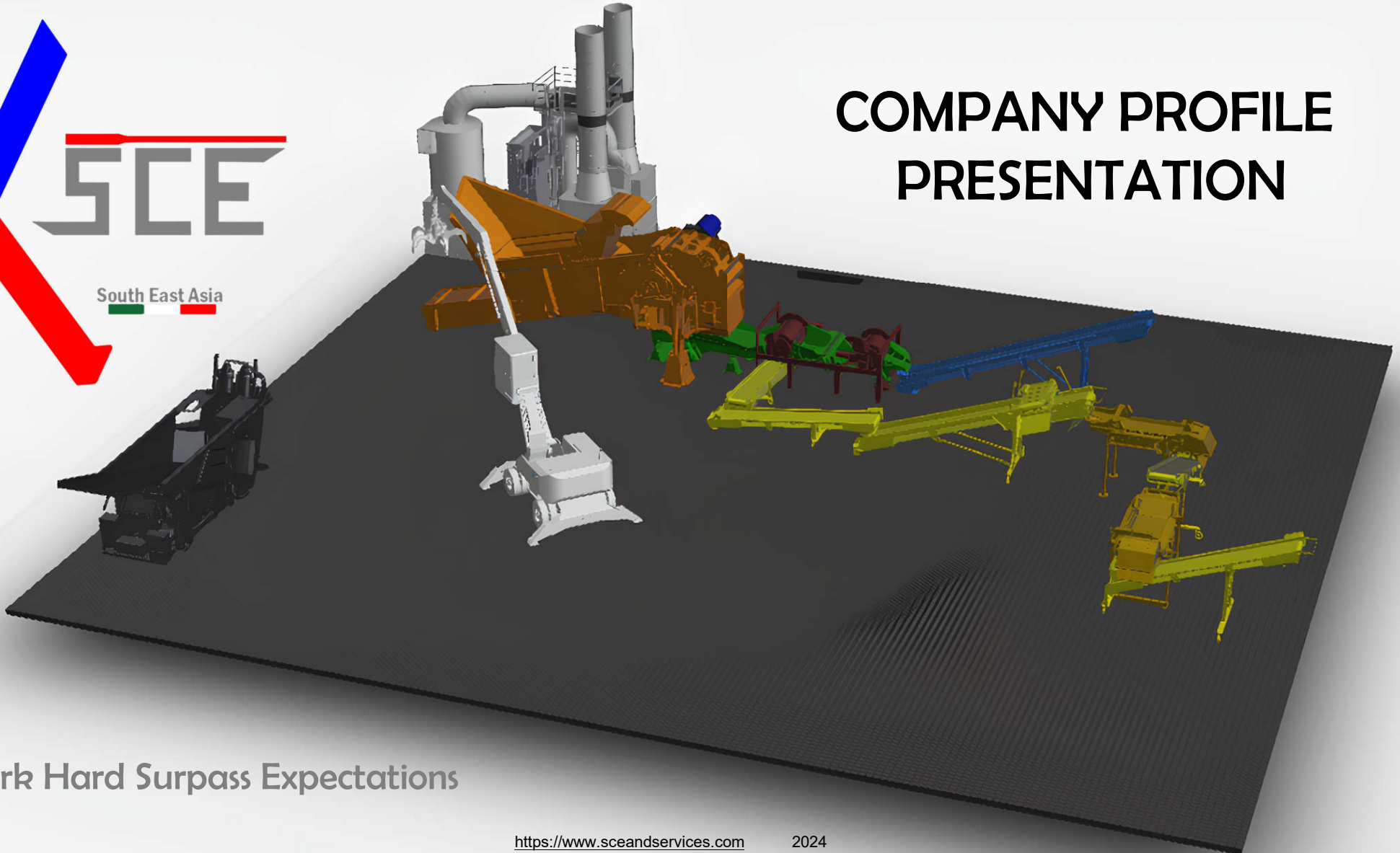




COMPANY PROFILE PRESENTATION



Work Hard Surpass Expectations



Work Hard Surpass Expectations

Table of Contents

- What we do
- Our Services
- Collaborations
- Conclusions

What we Do



Work Hard Surpass Expectations

SCE Is a diversified consulting and services company based in Cambodia, Thailand and Vietnam



Having an in-depth understanding of the Marketplace and Supply Chain , but throughout the ASEAN region. Our key areas of business and operation are the Mechanical and Industrial Engineering segment.

International Collaborations

Partnering with international companies, we target the most effective solutions for Supply Chain, Sourcing, Quality Controls, Trade Facilitation, Project Management, Product Development, Factory Setup, Business Development & Brand Representation.

Local Collaborations

We partner with local SEA companies, to target the most effective solutions for Qualification, Production Optimization, Technological Upgrading, Product Development, Business/Export Development.

What we Do



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Is the result of a combined experience of over 40 years of European expertise matured in the Mechanical & Industrial Engineering sector, with most relevance in the mining and metals sector. Further, over 30 years of combined presence in Vietnam and Asean region.

Seeing the need for tailored solutions that fit the specific requirements of each Enterprise looking to enter the region to maximize their strategy; and understanding the difficulties and costs these can burden

**Antoniutti
Daniele**
Director



Our Goal is to be a trusted and competed partner that is physically in the territory, mainly focused on Vietnam and that knows the territory business culture and business practice, avoiding waste of time and resources. Bringing our accumulated experience & knowledge, network, integrity and most of all commitment to the mutual Business Success, we work to tailor solutions that fit your required needs and enable possibilities.

Services



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Always focused to deliver best service, we analyze each case together and tailored solution that fit your needs.

Supply Chain

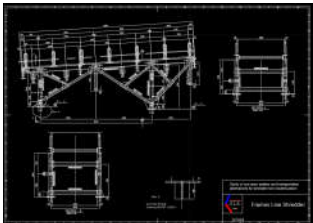
- Full Supply Chain Management
- Sourcing & Procurement solutions
- Contract manufacturing
- Quality Control
- Logistics

Engineering

- Technical Design 2D, 3D
- Design Development of product details
- Technical Specifications

Services

- Consulting on Projects and Products
- Territory Agent/Representative
- Technical Services



Services

Supply Chain

We offer comprehensive supply chain management services to meet the unique needs of our customers. Our services include purchasing and expediting services that streamline the purchase process, eliminating costly delays and reducing costs.



Our expediting services, monitor all orders from start to finish, ensuring that goods are delivered on time and in perfect condition. Always staying in close contact with our supplier partners, we monitor and update delivery schedules, changes in demand, and address any production issues.



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Our purchasing team is dedicated to finding the best quality materials and components at the most competitive prices. We ensure that all suppliers partners meet our stringent quality standards and that all orders are delivered on time.



Services

Supply Chain

We strive to provide a complete service package for every customer with our services. This includes providing full traceability of all goods from production to delivery and when necessary, offering long-term storage solutions for finished products.



With over 30 years experience in the industrial sector, for the construction of various machinery, parts and elements in a variety of sectors as Mining, Chemical, Energy, Metals, Cement, etc. This has led us over the years to develop, innovate and improve our Supplier Chain in the Vietnamese marketplace, with a constant follow up with suppliers to improve processes, management systems and capabilities.



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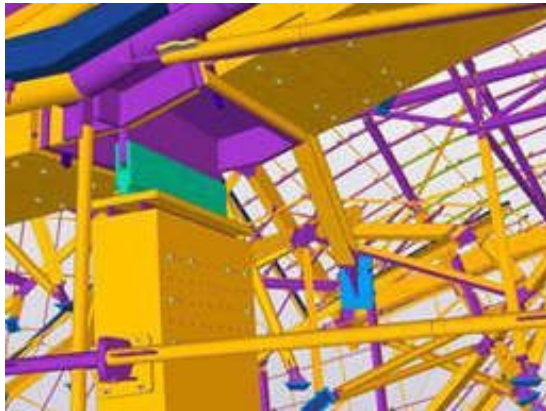


Whether you're looking for a single component or a complete end-to-end solution, We provides comprehensive supply chain management service that meets your business requirements. From sourcing materials to managing freight forwarding and customs clearance, we offer an efficient and cost-effective solutions.

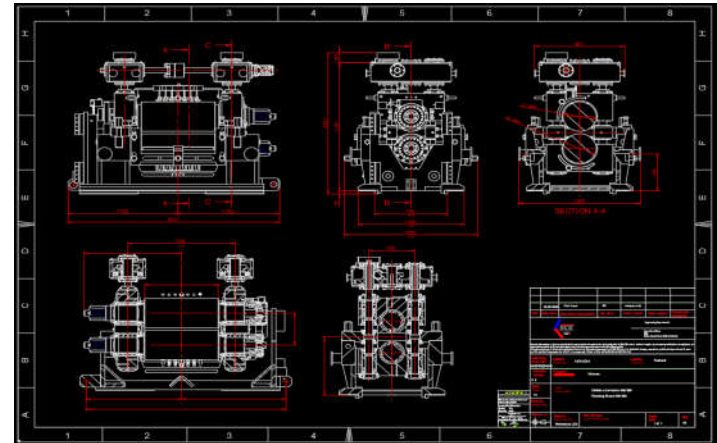
Services

Engineering

We develop technical drawings of machinery or parts of machinery and elements, using 2D and 3D CAD (Computer Aided Design) software's. Carrying out the detailed technical development, in accordance with the technical specifications.



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Identifying the construction components, the related technological production solutions and issuing the bills of materials (BoM) and quality control plan (QCP). The drawings are used for the production of the pieces, starting from sketches or general projects made by the client's designer.

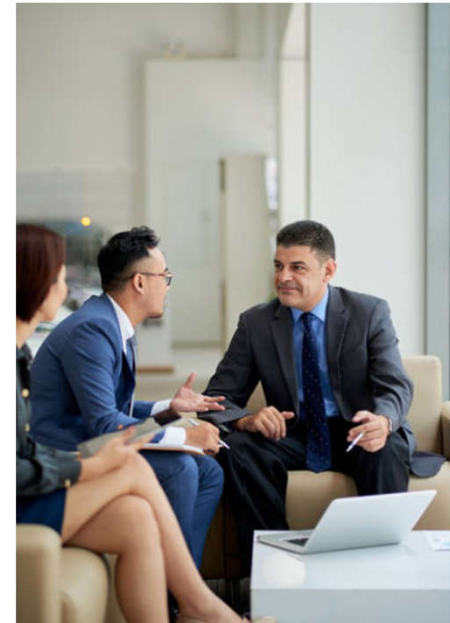
Services



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Consulting on Projects and Products

As a trusted and reliable partner, we bring all our experience and territory knowledge at your service. Our aim is to bring a solid point of reference to the development of products and projects. Might this be exploring the marketplace in terms of supply or commercialization of products. Understanding local materials, processes, capabilities or possible alternatives. Or understanding the direction and business climate of the region and developing strategic plans.



Services



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Services

Agent / Territory Representative

Evaluating the feasibility of each mission and project that is proposed to us, subsequently we will plan and manage the commercial & direct promotion with various sales methods and techniques to companies present in the area by field of activity to reach the right prospects.

As a point of reference in the prescribed territory we will take charge of all do diligences and communications with the customer locally and bridging information's and clarifications required for technical and commercial purposes. Consolidating the brand name and product knowledge in the market with presale and aftersales campaigns.



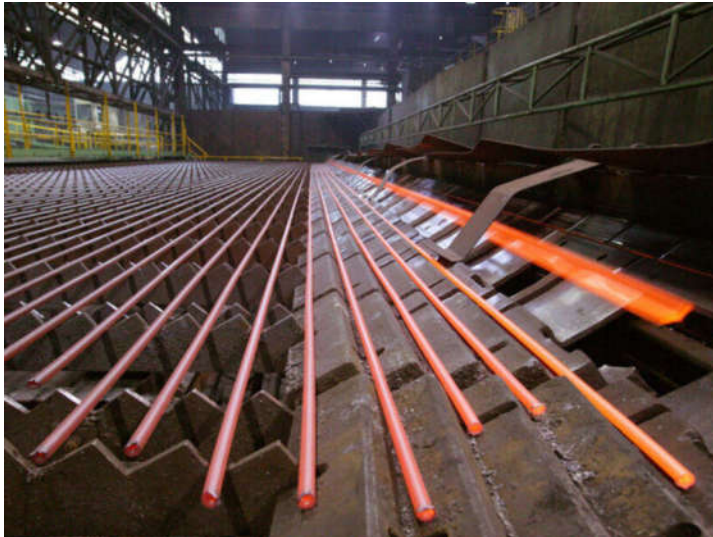
Services



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Technical Services

Has over 40 years of experience in the areas of installation management, operation and maintenance of technological systems (Mechanical, Electrical & Automation Systems), structured cabling, energy systems, building works. The continuous improvement of the quality of services and products is important to us as this translates in create value for our customers, and for the people who work there.



Services

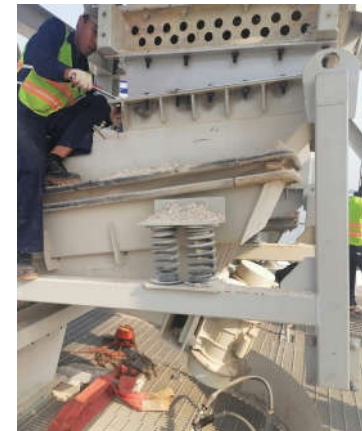


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Technical Services

For any industrial field, where erection and commissioning of machinery and equipment's requires technical expertise and knowledge that only skilled personnel can provide. Our team of Expats and Locals, have extensive experience working with a wide range of industries. Our technicians have many years of experience and are well-versed in their respective fields.

We take pride in providing top-notch service for all our clients. We understand that each job is different and that is why we customize our services accordingly to the specific needs of each case. No matter what type of project you're working on, our team will be there to help you on every step of the way.

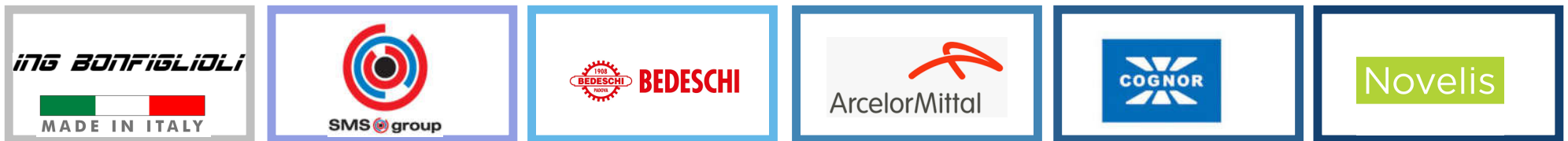


Some Collaborations



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Our commitment to be a solutions partner is appreciated and recognized with some important collaborations with leader enterprises in their field of business. Following are some of the most relevant collaborations.



Conclusions



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SCE a diversified consulting and services company that provides a wide range of services, including representation, engineering, supply chain, expediting and quality assurance, erection and commissioning, automation, and after-sales services. The company specializes in providing high-quality , engineering, contracting, and construction management services to customers. We leader in the fields of engineering, supply chain, and services, capable of providing detailed feasibility studies, basic and detail engineering packages, procurement and inspection services, construction services, quality and safety assurance, site erection and commissioning, supervision and training, and after-sales services. We are committed to offering sustainable products and services that meet customers' expectations and adding value.





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THANK YOU

FOR YOUR KIND ATTENTION



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